



2025 WVAA Convention  
February 27<sup>th</sup>, February 28<sup>th</sup>, March  
1<sup>st</sup>, 2025  
Stonewall Resort  
940 Resort Dr.  
Roanoke WV 26447

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## *2025 WVAA Convention Agenda*

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### **Thursday, February 27<sup>th</sup>, 2025**

#### Broker Continuing Education

6:00 p.m. – 9:00 p.m. – Josh McGrath “This is Your Circus, These are Your Monkeys. Own your Circus, Lead your Team” Discover insider tips, master compliance tricks and fine-tune your communication skills to create a show-stopping, thriving business.

### **Friday, February 28<sup>th</sup>, 2025**

#### Real Estate Continuing Education

8:00 a.m. – Josh McGrath “Myths & Misconceptions”  
11:30 a.m. – Lunch at Stillwaters  
12:30 p.m. – Josh McGrath “46 Ways to Lose your License”

### **Saturday, March 1<sup>st</sup>, 2025**

#### Auctioneer Continuing Education

8:00 a.m. – Welcome by Jarrod Hines, Prayer by Kenny Baker  
8:15 a.m. – Jason Deel “Mastering Auction Negotiations”  
10:30 a.m. – Justin Wall “Top Legal Tips for Auctioneers from an Auction Attorney”  
12:00 p.m. – Lunch Buffet  
1:00 p.m. – Matt Fridg “The Auctioneer’s Guide to AI: Tools, Tips & Time-Savers”  
2:00 p.m. - Shane McCarrell “Battlefield in the Boardroom”  
4:00 p.m. –Jennifer Zagata w/ Department of Agriculture  
4:30 p.m. – Annual Business Meeting & Election of Officers  
6:30 p.m. – Bid Calling Championship & Fun Auction, Open to Public

#### Wifi Login Information

Stonewall Resort

Password: Stonewall1082