



2024 WVAA Convention
 February 29th, March 1st & 2nd, 2024
 Stonewall Resort
 940 Resort Dr.
 Roanoke WV 26447

2024 Convention Registration

Thursday, February 29th, Friday & Saturday, March 1st & March 2nd, 2024

Location – Stonewall Resort, 94 Resort Drive – I-79 – exit 91 – Roanoke, WV 26447

Name _____ Auctioneer # _____ Real Estate # _____

Address _____ City _____ State _____ Zip _____

Phone Number _____ E-mail _____

Broker Specific Continuing Education

Thursday, February 29th 6:00 p.m. – 9:00 p.m. 3 Hr. Class \$95.00 _____

** Not open to salespeople. **

Presented by Josh McGrath “Broken, Broke or Broker”

This course is specifically crafted to empower real estate brokers in meeting their critical responsibilities of overseeing licensees operating independently within the real estate landscape. As brokers guide clients through the intricate processes of real estate transactions, they bear the weighty responsibility of supervising, documenting, and managing the activities of their firm. The course delves into essential strategies aimed at enhancing professionalism and minimizing risks associated with the broker's role and the actions of licensees. Topics covered include effective supervision techniques, meticulous documentation practices, risk management strategies, and overall firm-wide activity management. Brokers will gain insights into ways to mitigate exposure to potential risks for both themselves and their licensees, fostering a secure and compliant environment. With a focus on professionalism, legal compliance, and proactive risk reduction, this course equips brokers with the knowledge and tools necessary to navigate the challenges of the real estate industry successfully. By adopting these strategies, brokers can elevate the standards of their firms, ensuring ethical conduct, legal adherence, and overall excellence in real estate transactions.

Office Use Only:

Payment Cash _____ Check # _____ \$ _____

Visa/Mastercard _____ CVV# _____ Exp. Date _____ Zip _____

5% Processing Fee.

Please return completed form to:

WVAA – Ellie Saunders
 399 W. Main St.
 Bridgeport, WV 26330